### SUMMARY OF AIRLINE CHARGES MIAMI INTERNATIONAL AIRPORT FY 2009

	D
Rate Type	Proposed
AIRFIELD	FY 2009
Landing Fees	\$1.18
Loading Bridge	\$25.00
Loading Bridge	\$35.00
Preconditioned Air:	
Narrow-body	\$18.34
Wide-body	40.58
Jumbo-body	54.15
TERMINAL	
Domestic Arriving Seat	
Concourse	\$2.95
Baggage Claim	1.65
Domestic Departing Seat	
Concourse	\$2.95
Screening	0.36
Baggage Make-up Maintenance (1)	0.98
Baggage Make-up Capital (5)	0.11
International Arriving Seat	
Concourse	\$2.95
International Facilities	2.65
International Departing Seat	
Concourse	\$2.95
Screening	0.36
Baggage Make-up Maintenance (1)	0.98
Baggage Make-up Capital (5)	0.11
Terminal Rent Class I	\$131.38
Class I Class II	98.54
Class III	98.54 65.69
Class IV	32.85
Class V	16.42
Class VI	65.69
C1435 V1	03.09
CUTE Rates	
Infrastructure Fee per Departing Seat (2)	\$0.05
Gate Usage Fee per Departing Seat	0.09
Ticket Counter Usage Fee per Hour (3)	
CUTE Equipment Rental	\$2.59
Class I Rental	6.23
Class IV Rental	6.68
Common Use Display	
CUTE Airlines per hour of usage (4)	\$0.10

8/14/2008 Page 1 of 5

,	Miami-Dade Aviation Department Summary of New and Revised Rates Effective Fiscal Year 2009		EXHIBIT "A" Page 3
10	Revise Wording for Application	of	
10	Aircraft Parking Charges	01	Regular Aircraft Parking Regular aircraft parking charges will reflect (24 hour) daily rates for 1 to 5 days, 6 to 15 days, 16 to 30 days, and 31+ days.
			Aircraft that park on a hardstand or remote position will be charged the first day parking charge after a two (2) hour grace period. Subsequent daily charges will apply every 24 hours.
			Aircraft that park at a terminal gate will be charged the first day parking charge after a four (4) hour grace period. Subsequent daily charges will apply every 24 hours.
			No aircraft parking at MIA shall exceed forty-five (45) consecutive days without express written consent from the Assistant Director of Airside Operations, Manager of Airside Operations, or an Airside Division designee.
11	Revise Wording for Application Aviation Fee Premium Charges	of	Premium Charges – Per Resolution No. R-730-80, regular commercial users who do not have an MDAD credit account in good standing and who have had more than six (6) landings during any 90-day period, will be assessed an additional premium charge. The premium charge amounts to 50% of all aviation fees and charges. Regular commercial users are defined as those who operate aircraft for compensation or hire. The premium charge will be assessed starting on the seventh (7 <sup>th</sup> ) landing and will be added to the total of all other aviation fees charged.

,	Miami-Dade Aviation Department Summary of New and Revised Rates	EXHIBIT "A" Page 4
	Effective Fiscal Year 2009	1 080 1
12	Revise Animal Inspection Facility User Fee for each animal that passes through the USDA inspection facility (Bldg 815)	The current processing fee of \$15.00 per animal less than 60 lbs., or \$55.00 per animal 60 lbs. or greater, shall be revised to reflect the following rates:
		Small Ruminants (Sheep, goats, pigs, swine) - \$25.00 Flat Fee per Airway Bill
		Small Animals (Dogs, cats & other pet types) - \$15.00 Flat Fee per Airway Bill
		<u>Livestock</u> (Equine, cattle, calves, ovine, caprine, porcine, Ostrich, etc.) - \$45.00 per Head
		Alpacka - \$25.00 per Head
		Poultry (Birds, baby chicks, turkey, etc.) - \$25.00 Flat Fee per Airway Bill
		Other - \$25.00 Flat Fee per Airway Bill
		Remittance Fee 5% - Freight Handler will retain 5% of Inspection Fees for collecting amounts due.
13	Revise Average Electrical Consumption per kilowatt hour (kWh) Charge.	The Fee shall be \$0.1065 per kilowatt hour from the current fee of \$0.0946 per kilowatt hour.
14	Establish CUSS (Common Use Self Service) Transaction Fee	The Fee shall be \$0.58 per transaction at all MDAD Common Use Self Service units.

#### QUINLIVAN/WARONKER JOINT VENTURE 5730 S.W. 74TH STREET, SUITE 300 SOUTH MIAMI, FLORIDA 33143

J. Mark Quinlivan, MAI Joint Venture Partner State Certified General Appraiser RZ112

Telephone (305) 663-6611 Fax (305) 665-4921 Lee H. Waronker, MAI Joint Venture Partner State Certified General Appraiser RZ162

August 8, 2008

Jose Abreu, P.E., Director Miami-Dade Aviation Department P.O. Box 592075 Miami, Florida 33159

Re: Miami International Airport Rental Rates October 1, 2008 – September 30, 2009

Dear Mr. Abreu:

Pursuant to Resolution No. R-34-03, we are submitting a summary of our conclusions for:

- 1) Land Rental Rates
- 2) Paving Rates
- 3) Building Rental Rates

The *Quinlivan/Waronker Joint Venture* has been preparing the annual rental rate report on the non-terminal properties at Miami International Airport since 1994. For the preparation of these annual reports, we have taken the following steps:

- Annually inspected all non-terminal buildings at Miami International Airport in order to determine the condition of the buildings.
- We have gathered and analyzed land sales in the areas surrounding Miami International Airport and derived appropriate rates of return on land value from various sources.
- We have personally inspected the non-terminal properties at twelve of the major hub airports in the United States and met with property managers gathering land rental rates and non-terminal building rates at these airports. On an annual basis, by telephone we update this data.

- We have gathered and analyzed building rental rates in the areas surrounding Miami International Airport. We have found that there is a direct relationship between office building rental rates at Miami International Airport and the nearby off-airport office buildings rental rates. There is no particular advantage for office tenants being on the airport.
- We have gathered and analyzed warehouse rental rates in the Airport West market area, just west of Miami International Airport. There appears to be a relationship between off-airport warehouse rental rates and cargo/warehouse rental rates on-airport. The security, minimum truck transportation and/or the ability to bring an aircraft to a cargo building are benefits of being on-airport. Therefore, on-airport cargo/warehouse buildings command a rental premium. This relationship between on-airport cargo rates and off-airport warehouse rates has been examined at other similar airports.

These market rental rates are based on the data, analyses and conclusions which is available for review in our office.

Market rent is defined as the rental income that a property would most probably command in the open market indicated by the current rents paid for comparable space as of the date of the appraisal.

After analyzing land sales surrounding Miami International Airport and land rental rates at comparable airports, the appraisers have considered the following:

- 1) Subject land will be limited to airport and aviation purposes.
- 2) No assignment of leasehold without approval of the County
- 3) No subordination permitted on said leasehold.
- 4) The General Use Master Plan.

After due study and investigation and taking all factors into consideration which apply to the area leased within the confines of Miami International Airport, it is our opinion that the market rent of the land, as of this date, is as reported on the sheet captioned "Land Rental Rates" (page four).

Land rental rates increased \$.05 per square foot. Additionally, no rates were increased for any of the buildings due to the current and projected economic conditions with regard to the aviation industry. Rents for some of the hanger space were reduced as these spaces have experienced a decrease in demand levels.

In estimating the building rental rates, we have personally inspected each building structure, reviewed cargo/warehouse and office rentals in the area, and reviewed building rental rates at comparable airports. All of the above comparable rental information is contained within the Self-Contained Appraisal Report which is retained in the appraisers' office.

In addition to the comparable building rental information, the appraisers have considered the following:

- 1) Use, occupancy and utility of subject improvements.
- 2) Condition and building life expectancy of said improvements.
- 3) Demand for such facilities at the airport.
- 4) Replacement cost estimate less depreciation.
- 5) No assignment of leasehold without approval of the County.
- 6) No subordination permitted on said leasehold.

The rental rates established here in presume that the building spaces are in leaseable condition and are in compliance with life safety standards which are typical requirements of the landlord (MIA). Some buildings and building spaces at Miami International Airport are unoccupied and not in leaseable condition. If the tenant decides to expend the cost to bring the building or building space into a leaseable condition, the tenant should receive a rent credit at lease equal to the amortization of the tenant's expenditure over the term of the lease.

The estimated market rents consider that the tenant is responsible for land rental, all utilities, and interior maintenance, except where noted.

Respectfully submitted,

very truly yours,

Lee H. Waronker, MAI, SRA

Joint Venture Partner

State Certified General Real Estate Appraiser

Certificate No. RZ162

J. Mark Quinlivan, MAI

Mack Scinlerin

Joint Venture Partner

State Certified General Appraiser

Certificate No. RZ112

## MIAMI INTERNATIONAL AIRPORT LAND RENTAL RATES EFFECTIVE OCTOBER 1, 2008

The following rental rates are to be effective October 1, 2008 and applied to all present and future leaseholds, when applicable.

All leases approved by Miami-Dade County for a term extending beyond December 31, 2006 shall contain a provision to the effect that the rentals for these areas shall be at the then established rental rates, which shall be fair, reasonable and not unjustly discriminatory. A map of land zone areas is attached.

Land Zone	Actual 2008 Rate	Proposed 2009 Rate
1 (Airport) 1a (Airport – vacant land with aircraft access)	\$1.50 per sq.ft. \$1.80 per sq.ft.	\$1.55 per sq.ft. \$1.85 per sq.ft.
2 (Commercial sites adjoining Airport)	\$1.85 per sq.ft.	\$1.90 per sq.ft.
3 (N.W. 21 St. and N.W. 39th Avenue)	\$2.75 per sq.ft.	\$2.75 per sq.ft.
4 (Fuel Farm)	\$1.45 per sq.ft.	\$1.50 per sq.ft.
5 (NWC of N.W. 97th Ave & N.W. 54th St)	N/A	\$2.40 per sq.ft.
6 (Jai-Alai fronton land area)	\$2.00 per sq.ft.	\$2.00 per sq.ft.

NOTE: There is an additional charge of \$.05 per square foot where special services are provided, such as high intensity lighting, power cost, etc.

#### **PAVING RATES**

Paving rates are in addition to land rental.  Type of Paving		Actual 2008 Rate	Proposed 2009 Rate
Standard (Vehicular) Heavy Duty (Aircraft)	Existing	\$.25 per sq.ft.	\$.25 per sq.ft.
	Existing	\$.70 per per sq.ft.	\$.70 per sq.ft.

<sup>\*</sup> The 2006 rate included land, whereas the 2008 and 2009 rates are for the building only and the land rate and paving rate will be charged separately.

## BUILDING RENTAL RATES MIAMI INTERNATIONAL AIRPORT AS OF OCTOBER 1, 2008

The following are the annual square foot building rates for the period October 1, 2008 to September 30, 2009. These rates exclude land, water, sewer, electric, and common area janitorial except where footnoted.

Building #.		2008	2009
(Old bldg. #)	Building Description	Actual Rate	Appraised Rate
49	Offices (A/C)	\$6.00	\$6.00
	Shop (A/C)	\$6.00	\$6.00
700	Cargo (Non A/C)	\$11.75 (11)	\$11.75 11)
	Offices (A/C) 2nd Floor	\$13.50 (11)	\$13.50 11)
	Offices (A/C) 1st Floor	\$15.00 (11)	_\$15.00 11)
701	Cargo (Non A/C)	\$11.75 <i>(11)</i>	\$11.75 <i>(1)</i>
	Offices (A/C) 2nd Floor	\$13.50 <i>(11)</i>	\$13.50 <i>(11)</i>
	Offices (A/c) 1st Floor	\$15.00 <i>(11)</i>	\$15.00 <i>(11)</i>
702	Cargo (Non A/C)	\$11.75 (11)	\$11.75 (11)
	Offices (A/C) 2nd Floor	\$13.50 <i>(11)</i>	\$13.50 <i>(11)</i>
	Offices (A/C) 1st Floor	\$15.00 <i>(11)</i>	\$15.00 <i>(11)</i>
703	Engine Test Cell Bldg.—Storage	\$5.25 (12)	\$5.25 (12)
(2120)	Test Cells (in compliance with 40-yr.		
1	recertification)	\$10,600 per mo.	\$10,600 per mo.
	<ul> <li>Reciprocating-Dynamometer Cells</li> </ul>	(8)(13)	(8)(13)
	Large Jet Engine Cells	\$11,100 per mo.	\$11,100 per mo.
		(8)(13)	(8)(13)
	Test Cell	N/A	\$12,000 per month
704	Warehouse (Non A/C)/Cargo (Non A/C)	\$5.75 (12)	\$5.75 (12)
(2121)	Offices (A/C)/Shop(A/C)/Storage(A/C)	\$6.25 (12)	\$6.25 (12)
706	Cargo (Non A/C)	\$15.50 <i>(11)</i>	\$15.50 <i>(11)</i>
	Offices (A/C)	\$15.00 <i>(11)</i>	\$15.00 <i>(11)</i>
707	Cargo (Non A/C)	\$15.50 (11)	\$15.50 <i>(11)</i>
	Offices (A/C)	\$15.00 <i>(11)</i>	\$15.00 (11)
708	Cargo (Non A/C)	\$15.50 <i>(11)</i>	\$15.50 (11)
	Offices (A/C)	\$15.00 <i>(11)</i>	\$15.00 <i>(11)</i>
709	LanChile (Airis)	Tenant constructed building	
710	LanChile (Airis)	Tenant constructed building	
711	Arrow Cargo (Aeroterm)	Tenant constructed building	
712	Arrow Cargo (AMB Codina)	Tenant constructed building	
714	Cargo (Non A/C)	\$12.75	\$12.75
	Offices (A/C)	\$13.25	\$13.25

Building #.		2008	2009
(Old bldg. #)	Building Description	Actual Rate	Appraised Rate
715	Former Post Office (A/C)		
(2210)	Office warehouse	\$13.25	\$13.25
		\$12.25	\$12.25
716A	Cargo (Non A/C)	\$13.00 (11)(15)	\$13.00 <i>(11)(15)</i>
	Offices (A/C) 2nd Floor	\$13.60 <i>(11)(15)</i>	\$13.60 <i>(11)(15)</i>
	Offices (A/C) 1st Floor	\$15.00 (11)	\$15.00 ( <i>11</i> )
716B-J	Cargo (Non A/C)	\$12.00 (11)(15)	\$12.00 (11)(15)
	Offices (A/C) 2nd Floor	\$12.60 <i>(11)(15)</i>	\$12.60 (11)(15)
	Offices (A/C) 1st Floor	\$15.00 <i>(11)</i>	\$15.00 ( <i>11)</i>
719 <i>(2122)</i>	Governmental Service Bldg CCC	\$19.50 <i>(3)</i>	\$19.50 (3)
741	Decompression chamber	N/A	\$45,000
(2204)	Decompression on announ	1976	φ 13,000
805	Cargo (Non A/C)	\$14.00	\$14.00
003	Offices (A/C)	\$14.00	\$14.00
807	UPS (Cargo)	Tenant constru	
815	USDA Import/Export	Tenant constru	
817	USDA Plant Inspection	To be dem	
820	Warehouse (Non A/C)	\$9.00	\$9.00
(1011)	Offices (A/C)	\$10.00	\$10.00
831	Office/Warehouse (FedEx)	Tenant constructed building	
836	GSE Office/shop (AC)	\$13.50	\$13.50
(1054)	don officershop (110)	ψ.5.00	Ψ15.50
839	Hangar (Signature Flight Support)	Tenant constru	ected building
840	Signature Flight Support (Terminal)	Tenant constru	
844	Hangar - Storage (Non A/C)	\$9.25 (3)	\$9.25 (1)
(101)	Offices (A/C)	\$11.75	\$11.75
(147)	Storage (A/C)	\$6.75	\$6.75
845	Offices (A/C)	\$16.00 (3)	\$16.00 (3)
(100)	Warehouse (Non-A/C)	\$9.00	\$9.00
(1.00)	Warehouse Office (A/C)	\$12.00 (3)	\$12.00 (3)
	Simulator (A/C)	\$10.50 (3)	\$10.50 (3)
	Atrium Space—1st Floor (A/C)	\$21.00 (3)	\$21.00 (3)
	Atrium Space—Above 1st Floor (A/C)	\$19.00 (3)	\$19.00 (3)
850	Avborne (Maintenance Hangar)	Tenant constru	
855	Storage (A/C)	\$5.75	\$5.75
(53)			
856	Storage (A/C)	\$5,50	\$5.50
(52)			
857	Wash Rack & Drum Storage	\$5.25	\$5.25
(55)			. ,

Building #.		2008	2009
(Old bldg. #)		Actual Rate	Appraised Rate
860	Aircraft—Hangar Maint. (#8) (Non A/C)	\$10.00 (1) \$5.25	Demolished as of
(63)	Maintenance (A/C)	\$5.25	1/2009
	Storage (A/C)	\$5.25	
	Shops (A/C)	\$6.50	
	Offices (A/C)		
861-862	Aircraft—Hangars (#6 and #7)	\$9.00 (1) (12)	\$9.00 (1) (12)
(60)	Shops (A/C)	\$5.25 <i>(12)</i>	\$5.25 (12)
	Storage (A/C)	\$5.25 <i>)12</i> )	\$5.25 <i>(12)</i>
	Offices (A/C)	\$6.50 (12)	6.50 (12)
	Aircraft Parking (not including land)	\$.70 <i>(17)</i>	\$.70 (17)
863	Engine Overhaul and Service	\$5.50	\$5.50
(60-A)	Storage (A/C) 2nd Flr	\$4.00	\$4.00
	Offices (A/C) 1* Floor	\$10.00	\$10.00
	Offices (A/C)	\$8.00	\$8.00
864	Line Service Building	\$1,500	To be demolished
(62)		(Lump Sum)	
865	Line Service Building	\$1,500	To be demolished
(61)		(Lump Sum)	
871	Hangar (Non A/C)	\$9.00(1)	\$9.00(1)
(48)	Office (A/C)	\$5.50	\$5.50
	Shop (A/C)	\$4.25	\$4.25
	Storage (A/C)	\$4.25	\$4,25
874	Executive Office (A/C)	\$14.50(2)	\$14.50(2)
(44)			
875	Flight Academy		
(43)	Office (A/C) Pan Am	\$10.25 (19)	\$10.50 (19)
	Office (A/C) Individual tenants	\$13.75	\$13.75
	Simulator Bays (A/C)	\$9.00	\$9.00
880-882	Simulators (A/C)	\$9.00	\$9.00
(30A-30B)	Office Building (A/C)	\$8.50	\$8.50
881	Office Building (A/C)	\$8.50	\$8.50
(30)	Simulators	\$9.00	\$9.00
885	Shops	To be demolished	Demolished as of
(39)			1/2009
886	Shops	To be demolished	Demolished as of
(38)	Offices (A/C)		1/2009
887	Shops	To be demolished	Demolished as of
(37)	Office Space (A/C)		1/2009
888	Maintenance and Training (A/C)	To be demolished	\$5.75
(35-35A)	Office Space (A/C)		
890	Hangar (Non A/C)	\$12.50 (I)	\$11.00 <i>(1)</i>
(25)	Office Space (A/C)	\$8.25	\$8.25
,	Storage (A/C)	\$5.50	\$5.50
	Shops (A/C)	\$5.75	\$6.00

Building #.		2008	2009
(Old bldg. #)	Building Description	Actual Rate	Appraised Rate
891	First Floor: Maintenance-Shops (A/C)	\$5.50	\$5.50
(24)	Second Floor: Shops (A/C)	\$5.50	\$5.50
	Third Floor: Shops (A/C)	\$5.00	\$5.00
	Fourth Floor: Storage (Non A/C)		\$4.75
896	Hangar—Maintenance (Non A/C)	\$10.50 (1)	\$10.00 (1)
(22)	Office Space (A/C)	\$7.75	\$7.75
Shops—Maintenance (A/C)		\$5.75	\$5.75
	Third Floor: Storage (A/C)	\$5.00	\$5.00
900	First Floor: Shops-Maintenance (A/C)	\$6.00	\$6,00
(21)	Mezzanine—Finished Office Space (A/C)	\$6.50	\$6.50
900A	Shops—Maintenance (A/C)	\$6.00	To be demolished
(21-A)			
900B	Shops (A/C)	\$6.00	To be demolished
(21-B)	Storage (A/C)	\$5.50	To be demolished
900C	Shops (A/C)	\$6.00	\$6.00
(21-C)	Storage (A/C)	\$5.50	\$5.50
905	Guard House	\$20.00	\$20.00
(10)			
906	First Floor A/C Shop/Storage	\$5.50	\$5.50
(3)	First Floor A/C Cafeteria	\$4,50	\$4.50
	First Floor A/C Lab/Metered Room	\$3.50	\$3.50
	First Floor Non A/C Shop Storage	\$3.00	\$3.00
	First Floor Ventilated Shop	\$2.00	\$2.00
	First Floor Non A/C Containment	\$ .50	\$ .50
	2nd Floor A/C Office	\$8.00	\$8.00
	2nd Floor Non A/C Shop/Storage	\$5.00	\$5.00
909	Flight Training Facility (Airbus)	Tenant Constru	icted Building
919	Offices—Entire Building (A/C)	\$10.50	\$10.50
(5A)	Office—Per Floor or less (A/C)	\$13.00	\$13.00
	Office - Second Floor (Full Service)	N/A	\$21.00
	Storage (Non-A/C)	N/A	\$6.00
	Loading Dock	N/A	\$1.75
2082	Warehouse (El Dorado)	\$5.35*	\$2.50*
	Offices (A/C)	\$5.35*	\$2.50*
3010	Cabstand Cafe (A/C)	\$30.00 (5)	\$30.00 (5)
3030	Offices	\$10.00 (12)	\$10.00 (12)
3030A	Offices (A/C)—Wing of 3030	\$8.50	\$8.50
3032 Cafeteria (Non A/C) \$4.75		\$4.75	
	Cafeteria (A/C)	\$6.50	\$6.50
3033	Police Station (A/C)	\$10.00	\$10.00

<sup>\*</sup> The 2006 rate included land, whereas the 2008 and 2009 rate is for the building only and the land rate and paving rate will be charged separately.

Building #.		2008	2009
(Old bldg. #)	Building Description	<b>Actual Rate</b>	Appraised Rate
3037	Maintenance-Garage (Non A/C)	\$6.00	\$6.00
	Offices (A/C)	\$6.50	\$6.50
3038	Building Services—Maint./Office (A/C)	\$6.50	\$6.50
3040	Maintenance Shops (Non A/C) and	\$6.50 (12)	\$6.50 (19)
	Offices (A/C)		
3044	Triturator	N/A	\$36,000 (10)
3046	Offices (A/C)	\$10.00	\$10.00
	Shop (A/C)	\$6.25	\$6.25
3047	Offices (A/C)	\$10.00	\$10.00
3048	Offices (A/C)	\$10.00	\$10.00
3049	Maintenance Garage (Non A/C)	\$7.00	\$7.00
3050	Administration Building		
	(Multiple Tenancy)	\$14.25 (8)	\$14.25 (18)
3074	In-flight Caterers:		
	Kitchen (Non A/C)	\$8.50	\$8.50
	Kitchen (A/C)	\$15.00	\$10.50
3077	Triturator	N/A	\$36,000/yr (10)
3078	Fuel Building (A/C)	\$10.00	\$10.00
	Offices (A/C)	\$10.25	\$10.25
3089	Parking Garage	\$50.00/mo. (4)	\$50.00/mo. (4)
3091	Maintenance/Offices (A/C)	\$7.75	\$7.75
3094	Parking Garage	\$50.00/mo.(4)	\$50.00/mo.(4)
3095-A	Hangar		
	Hangar Area (Non A/C) – 1st Floor	\$11.00	\$11.00
	Shops, Storage & Office – Ist and 2nd floors (A/C)	\$8.50	\$8.50
	Shops, Storage & Office - 1st and 2nd		
	Floors (Non A/C)	\$7.50	\$7.50
	Office	\$10.25	\$10.25
3095-B	Offices (as renovated):		
	Offices—Entire Building (A/C)	\$11.00	\$11.00
	Offices—Per Floor (A/C)	\$19.00 <i>(3)</i>	\$19.00 <i>(3)</i>
	Offices—Penthouse (A/C)	\$22.00 (3)	\$22.00 (3)
3100	Maintenance Garage (Non A/C)	\$7.00	\$7.00
3101_	Maintenance Garage—Storage (Non A/C)	\$6.00	\$6.00
3110	Offices—Security	\$21.00	\$21.00
3150	Offices (A/C)	\$11.50	\$11.50
3151	Maintenance—Shop (Non A/C)	\$6.00	\$6.00
	Offices (A/C)	\$11.00	\$11.00
3152	Service Station (Non A/C)	\$5.75	\$5.75
3153	Car Wash Building	\$5.75	\$5.75
4001	Traffic Control Center	\$13.00	\$13.00
4002	Public Works Office	\$12.00	\$12.00

Building #.		2008	2009
(Old bldg. #)	Building Description	Actual Rate	Appraised Rate
4003	Corrections Office (A/C)	\$7.50	\$7.50
4003A	Offices (A/C)	\$7.00	\$7.00
	Storage (Non A/C)	\$6.00	\$6.00
4004	Sign Shop (Non A/C)	\$6.00	\$6.00

### **Loading Dock**

Loading dock area has an additional rate of \$1.75 per square foot.

### **Utility Rates**

The rental rates herein exclude utilities (water, sewer and electric) except as footnoted. Utilities shall be applied as a separate charge.

### Trailer and Automobile Parking

Trailer parking has a rate of \$175.00 per space per month. Automobile parking (grade level) has a charge of \$40.00 per space per month.

### **Modular Units**

Where modular units are authorized for temporary use by tenants for office or storage purposes, preceding and/or during construction, a rate of \$175.00 (single wide) to \$225.00 (double wide) per month is established.

#### Full Service

This includes land, janitorial (not inside the office) and electricity.

#### Footnotes

- 1) Non-airline tenants shall pay the said per square foot rate or 3% of all gross revenues produced from providing aircraft maintenance services to others, whichever is greater.
  - Airline tenants shall pay 3% of all gross revenues produced from providing aircraft maintenance services to others in addition to the said per square foot rental rates.
- 2) Rent includes land, electricity, and common area janitorial.
- 3) Rent includes land, electricity, water, sewer and common area janitorial.
- 4) Rent per position per month.
- 5) Tenant pays minimum guarantee.
- 6) The rental rate reflects the "As Is" condition of the building. The building has limited fire and electrical systems. (Not used in 2005.)
- 7) Rent includes water, sewer, electricity, and common area janitorial. (Not used in 2005.)
- 8) Rent includes land.
- 9) The rent includes water and sewer. (Not used in 2005.)
- 10) Rates based on approved actual audited construction costs.
- 11) Rent includes common area janitorial, excludes land.
- 12) Additional rent may be applicable to recover costs of 40-year recertification and costs of repairs to comply with life safety codes.
- 13) Rate includes amortization of 40-year recertification and costs of repairs to comply with life safety codes.
- 14) Rate based on competitive bidding
- 15) Appraised rate includes a charge of \$.10 per square foot as a trash removal fee.

## Footnotes (continued)

- 16) No longer applicable (was formerly "Rental based on 20-year lease. Adjusted annually on January 1st")
- 17) Hangar is currently unusable and can only be used as aircraft parking until roof repairs are completed.
- 18) Includes land rent and janitorial
- 19) Includes janitorial



L. GLENN JOHNSTON, MAI ST.CERT.GEN.REA RZ443 ANDREW H. MAGENHEIMER, MAI ST.CERT.GEN.REA RZ1073

THEODORE W. SLACK, MAI (1902- 1992)
THEODORE C. SLACK, MAI (RETIRED)
SUE BARRETT SLACK, MAI (RETIRED)

August 1, 2008

Mr. Greg Owens Miami-Dade Aviation Department P.O. Box 025504 Miami, Florida 33102

RE: Miami-Dade Aviation Department 2008 General Aviation Rental Rate Review

Dear Mr. Owens:

Slack, Johnston & Magenheimer, Inc. has been retained to provide appraisal services as part of our professional service agreement approved by Resolution R-33-03. The scope of this analysis is limited to estimates of annual market rent for various properties located at Miami-Dade County's general aviation airports. This letter provides summary information in a restricted report format. Additional information concerning the analysis is retained in our files. This analysis was prepared in compliance with the Uniform Standards of Professional Appraisal Practice (USPAP). The intended use of this report is to make recommendations to Miami-Dade County concerning the rental rates at their general aviation airports and the intended user is the Miami-Dade Aviation Department. Market rent is defined in the <u>Dictionary of Real Estate Appraisal</u>.

The scope of appraisal services includes estimates of the annual market rental rates for various properties at Miami-Dade County's general aviation airports, including Opa-Locka Airport (OPF), Kendall-Tamiami Executive Airport (TMB) and Homestead General Aviation Airport (X51). Our analysis has included visits to the airports and the improvements, as well as market research of similar aeronautical and non-aviation properties.

Our general aviation rental rate analysis included a review of the method of establishing rental rates and charges. Generally, airports within Florida do not sell; therefore, determining rental rates and charges based on capitalization of sales prices is not possible. There are two generally acceptable methods of estimating rental rates: 1) a market comparative analysis based on market research and 2) a comparison of non-airport (off-port) land and improvement values to airport (on-port) properties. It is our opinion that market research produces the best method of estimating rental rates between similar property types. This method serves as the basis for our estimation of fair market annual rental rates for the Miami-Dade County's general aviation airports.

Mr. Greg Owens August 1, 2008 Page Two

We have reviewed local and national surveys of airport rates and charges. Our research revealed there is limited, reliable survey information available for annual rental rates at airports in Florida. Our research included a direct survey of over 50 public general aviation, as well as non-hub and small-hub commercial airports within Florida. Our market research focused on general aviation rental rates and charges within Florida based on a direct questionnaire, as well as telephone interviews with several airport managers and fixed base operators. This was a direct survey and the reliability of the information collected is considered good.

The primary focus of our survey was rental rates and charges for airport properties, including both aeronautical and non-aviation uses. The airports have been compared based on location, physical size, annual operations, based aircraft and fuel flowage. The data collected includes statistical information described above, as well as rates and charges for various types of airport properties.

Our survey indicates that, although there is a wide variation in geographic locations and non-aviation property values throughout Florida, there are several similarities in rental rates and charges for various components at general aviation airports. Airports were compared based on activity levels relating to geographic locations, physical size, number and length of runways, based aircraft, annual operations and fuel flowage.

In our research, the primary focus of airport comparisons was based on geographic location and relationships between based aircraft, operations and fuel flowage. The survey information was collected and analyzed for the purpose of comparison to Miami-Dade County's general aviation airports. The airports were compared based on their activity levels, as previously discussed.

Based on our market analysis, we have recommended increasing land rental rates and continuing the rental rates for most of the building improvements at the County's general aviation airports. It was noted the market conditions for the non-aviation properties at the general aviation airports have continued to change based on market sales analysis. It is recommended the County undertake individual appraisals of the non-aviation properties to establish rental rates on a case-by-case basis to best reflect market conditions at the time.

The last time the rental rates at the County's general aviation airports were revised was in May, 2005, when the Board of County Commissioners (BCC) approved Resolution R569-05. The resolution included a provision that the approved rental rates to be phased-in in equal amounts over a three year period (2005, 2006 and 2007). The rental rates approved by the resolution were phased-in and the rental rates were not revised thus far in 2008.



Mr. Greg Owens August 1, 2008 Page Three

We recommend the 2008 general aviation rental rates for Opa-Locka, Tamiami and Homestead General Aviation Airports as follows:

#### Opa-Locka Airport -

Aeronautical Land: Recommend increasing annual aeronautical land rent \$0.05 per square foot from \$0.15 to \$0.20 per square foot.

Non-Aviation Land: Recommend increasing the minimum bid for annual non-aviation land rental from \$0.55 to \$1.20 per square foot. Recommend independent review and site appraisals of proposals to rent non-aviation land concerning terms and location on a case-by-case basis to best reflect market conditions at the time.

Non-Aviation Parcel E: Recommend establishing minimum annual non-aviation rental rate at \$1.70 per square foot. Further recommend independent review and updated site appraisal of proposals to rent non-aviation Parcel E concerning terms and location to best reflect market conditions at the time.

Non-Aviation Parcel G: Recommend establishing minimum annual non-aviation rental rate at \$1.80 per square foot. Further recommend independent review and updated site appraisal of proposals to rent non-aviation Parcel G concerning terms and location to best reflect market conditions at the time.

Non-Aviation Parcel H: Recommend establishing minimum annual non-aviation rental rate at \$1.50 per square foot. Further recommend independent review and updated site appraisal of proposals to rent non-aviation Parcel H concerning terms and location to best reflect market conditions at the time.

<u>Existing Non-Aviation Land Leases:</u> Recommend increasing annual non-aviation rental rates of the following parcels:

Clearzone Vehicular Parking Parcels (O-584, O-585 and O-587): Recommend increasing annual non-aviation clearzone land rental rate from \$0.55 to \$0.75 per square foot.

<u>Department of Corrections Parcel (O-361):</u> Recommend increasing annual non-aviation land rental rate from \$0.55 to \$1.50 per square foot.

Water and Sewer Authority (O-436): Recommend increasing annual non-aviation land rental rate from \$0.55 to \$1.20 per square foot.



#### Kendall-Tamiami Airport -

Aeronautical Buildings 121, 123, 222, 225, 226, 228, 229 and 247: Recommend increasing annual building rent per square foot as follows:

Building	Current	New
121	\$4.08	\$4.59
123	\$4.01	\$4.53
222	\$1.88	\$2.04
225	\$2.98	\$3.24
226	\$0.86	\$1.24
228	\$4.88	\$5.50
229	\$4.66	\$5.18
247	\$4.57	\$5.10

Aeronautical Building 505: Continue to implement Consumer Price Index (CPI) increase for the building in consideration of the not-for-profit 501(c) (3) status as approved by R569-05.

Aeronautical Land: Recommend increasing annual aeronautical land rent \$0.03 per square foot, from \$0.14 to \$0.17 per square foot.

Non-Aviation Land: Recommend increasing the minimum bid for the annual non-aviation land rental rate \$0.70 per square foot to \$1.50 per square foot. Recommend independent review and site appraisals of proposals to rent non-aviation land concerning terms and location on a case-by-case basis to best reflect market conditions at the time.

<u>Farm Land:</u> Recommend increasing the minimum bid for the annual agricultural farm land rental rate from \$325 to \$350 per acre.

#### Homestead General Aviation Airport -

Aeronautical Building 13: Recommend increasing the shade hangar rental rate from \$140 to \$150 per hangar, per month.

Aeronautical Land: Recommend increasing annual aeronautical land rent \$0.02 per square foot from \$0.05 to \$0.07 per square foot.

<u>Farm Land:</u> Recommend increasing the minimum bid for the annual agricultural farm land rental rate from \$300 to \$350 per acre.



Mr. Greg Owens August 1, 2008 Page Five

The attached airport rental summaries for Opa-Locka, Kendall-Tamiami and Homestead General Aviation Airports reflect our recommendations.

Sincerely,

SLACK, JOHNSTON & MAGENHEIMER, INC.

Andrew H. Magenheimer, MAI ST. CERT. GEN. REA RZ1073

**Enclosures** 

\MDAD\GO08RATES



#### CERTIFICATION

I certify that, to the best of my knowledge and belief, ...

- the statements of fact contained in this report are true and correct.
- the reported analyzes, opinions, and conclusions are limited only by the reported assumptions and limiting conditions and are my personal, impartial and unbiased professional analyzes, opinions, and conclusions.
- I have no present or prospective interest in the property that is the subject of this report and I have no personal interest or bias with respect to the parties involved.
- my compensation is not contingent upon the reporting of a predetermined value or direction in value that favors the cause of the client, the amount of the value estimate, the attainment of a stipulated result, or the occurrence of a subsequent event.
- my analysis, opinions, and conclusions were developed, and this report has been prepared, in conformity with the following: 1) the Uniform Standards of Professional Appraisal Practice (USPAP); 2) the Code of Professional Ethics and the Standards of Professional Appraisal Practice of the Appraisal Institute; and 3) the requirements of the State of Florida for state-certified appraisers.
- I have made a personal visit to the property that is the subject of this report.
- no one provided significant professional assistance to the person signing this certification.
- the use of this report is subject to the requirements of the State of Florida relating to review by the Real Estate Appraisal Subcommittee of the Florida Real Estate Commission and to the requirements of the Appraisal Institute relating to review by its duly authorized representatives.
- the appraisal assignment was not based on a requested minimum valuation, a specific valuation, or the approval of a loan.
- as of the date of this report, Andrew H. Magenheimer, has completed the requirements of the continuing education program of the Appraisal Institute.

SLACK, JOHNSTON & MAGENHEIMER, INC.

Andrew H. Magenheimer, MAI

ST. CERT. GEN. REA RZ1073



2008 Property Rental S		<u>-</u>		
LAND RENTAL		Rent/Sq.Ft	./Year Market	
		Current	Rent	
Aeronautival Land		\$0.15	\$0.20	
Non-Aviation Land - minimum bid			•4.20	
Runway 9L Clearzone		\$0.55	\$0:75	
Non-Aviation Land		\$0.55	\$1.20	
Parcel E		n/a	\$1.70	
Parcel H		n/a	\$1.50	
Parcel G		n/a	\$1.80	
PAVEMENT RENTAL		Rent/Sq.Ft	/Year	
			Market	
		Current	Rent	
Pavement		\$0.05	\$0.05	
Non-Aviation Land		Rent/Sq.Ft	/Year	
Lease Number/Tenant		= =====================================	Market	
		Current	Rent	
Lease No. O-584		\$0:55	\$0.75	
Clearzone Vehicular Parking		****	<b>90</b> 75	
Lease No. O-585 Clearrone Vehicular Parkina		\$0.55	\$0.75	
Clearzone Vehicular Parking Lease No. 0-587		\$0.55	\$0.75	
Clearzone Vehicular Parking			30.75	
Lease No. O-361		\$0.55	\$1.50	
Dept. of Corrections				
Lease No. 0-436		\$0.55	\$1.20	
WASA Lift Station Non-Aviation Buildings	-	Rent/SF/Y	iar	
**************************************			Market	
		Current	Rent	
Building	190na	\$4.70	\$4.70	
BUILDING RENTAL			Market.	
Aviation Tenants		Current	Rent	
Building	35	\$3.84	\$3.84	
Building	39	\$4,13	\$4.13	
Building	40E (3)	\$7.95	\$7.95	
Building	40C (2)	\$7.65	\$7.65	
Building	40W (1)	\$7.78	\$7.78	
Building	41E (3)	\$7.65	\$7.65	
Building	41C (2)	\$7.65	\$7.65	
Building Building	41W (1) 45	\$7.65	\$7.65	
Building Building	45	\$5,21 \$9.00	\$5,21 \$9.00	
Building	47	\$5.33	\$5,33	
Büllding	101	\$2.25	\$2.25	
Building	102	\$2.29	\$2.29	
Building	105	\$2.75	\$2,75	
Building	114	\$4.49	\$4.49	
Building	119 r	\$3.58	\$3.58	
Building	121 r	\$3,83	\$3.83	
Building	137 г	\$3.53	\$3.53	
Building	178	\$2.75	\$2.75	
Building	179 180	\$2,75 \$2.75	\$2.75 \$2.75	
Duilding	209 r	\$3.75	\$3.75	
Building Building			\$4.00	
Building		\$4.00	30.00	
Building Building	316	\$4.00 \$1.25	1 1 1	
Building Building Building	316 412	\$1.25	\$1.25	
Building Building	316		1 1 1	



Kendall-Tamian	ni Exe	cutive Ai	rport
2008 Property R	ental	Summarı	7
LAND RENTAL		Rent/Sq.F	t/Year
			Market
		Current	Rent
Aeronautical Land		\$0.14	\$0.17
Non-Aviation Land - mi	nimum	\$0.70	\$1.50
PAVEMENT RENT	AL	Rent/Sq.F	t./Year
		1 "	Market
		Current	Rent
Pavement		\$0.05	\$0.05
FARM LAND		Rent/Acre	/Year
			Market
		Current	Rent
Farm Land - minimum t	oid	\$325	\$350
BUILDING RENTA	L	Rent/Sq.F	t./Year
			Market
Aviation Tenants		Current	Rent
Building	102	\$3.33	\$3.33
Building	109	\$3.56	\$3.56
Building	114	\$3.28	\$3.28
Building	121	\$4.08	\$4.59
Building	123	\$4.01	\$4.53
Building	221	\$3.64	\$3.64
Building	222	\$1.88	\$2.04
Building	247	\$4.57	\$5.10
Building	504	\$4.93	\$4.93
Building	225	\$2.98	\$3.24
Building	226	\$0.86	\$1.24
Building	227	\$3.73	\$3.73
Building	228	\$4.88	\$5.50
Building	229	\$4.66	\$5.18
Building	490	\$6.51	\$6.51
Building	501	\$7.58	\$7.58
Building (1)	505	\$2.10	\$2.10
Building	507	\$15.00	\$15.00
Note 1: Annual CPI Rent	al Adjmt	Per R-569-05	
Last Revised TMB08		7-28-08	



AND RENTAL		Rent/Sq.Ft./Year		
		""	Market	
		Current	Rent	
eronautical Land		\$0.05	\$0.07	
PAVEMENT RENTAL		Rent/Sq.Ft/Year		
		ľ	Market	
		Current	Rent	
avement		\$0.05	\$0:05	
FARM LAND		Rent/Acre/Year		
			Market	
		Current	Rent	
arm Land - minim	ım bid	\$300	\$350	
SHADE HANGARS		Rent/Unit/Month		
			Market	
		Current	Rent	
uilding	13	\$140	\$150	
UILDING RENT	AL	Rent/Sq.Ft.	Year	
			Market	
viation Tenants		Current	Rent	
Building	.2	\$3.82	\$3.82	
uilding	.3	\$2.65	\$2.65	
uilding	.5	\$3.53	\$3.53	
uilding	10	\$3.82	\$3.82	
Building	14	\$2.65	\$2.65	

